CIN No.: U31905DL2008PLC177989



#### PRIME CABLE INDUSTRIES LIMITED

(Formerly Known as Prime Cable Industries Pvt. Ltd.)

Regd. Office: E-894, D.S.I.I.D.C Industrial Area, Narela, Delhi-110040 Corp. Office: KD- 249, Ground floor, Pitampura, Delhi-110034

Contact : 011-45611750, Mob.: 9711260180 Email : primecableindustries@gmail.com.

 primecableindustries@gmail.com, info@primecabindia.com

Web : www.primecabinida.com

Date: 04th November 2025

To,
The Manager,
Listing and Compliance Department
NSE Emerge
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C-1, G Block, Bandra Kurla Complex,
Bandra East, Mumbai – 400051

Symbol Name: PRIMECAB; ISIN: INEOCQA01020

Sub: <u>Investor Presentation under Regulation 30 read with Para A of Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.</u>

Pursuant to Regulation 30 read with Part A of Schedule III of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, and in continuation with our intimation letter dated 01st November 2025.

Please find enclosed herewith the "**Investor Presentation**" relating to announcement of Un-Audited financial results of the Company for the half year ended 30th September 2025.

This is for your information and record.

You are requested to take the above on record.

Thanking You, Yours Sincerely

For or on behalf of Prime Cable Industries Limited

VAND ANA Digitally signed by VANDANA Date: 2025.11.04 11:31:59 +05'30'

Vandana Company Secretary and Compliance Officer Membership No.-62136







# Prime Cable Industries Ltd.

### H1 FY26 Earnings Presentation

October 2025

Strictly Private & Confidential











### Safe Harbor



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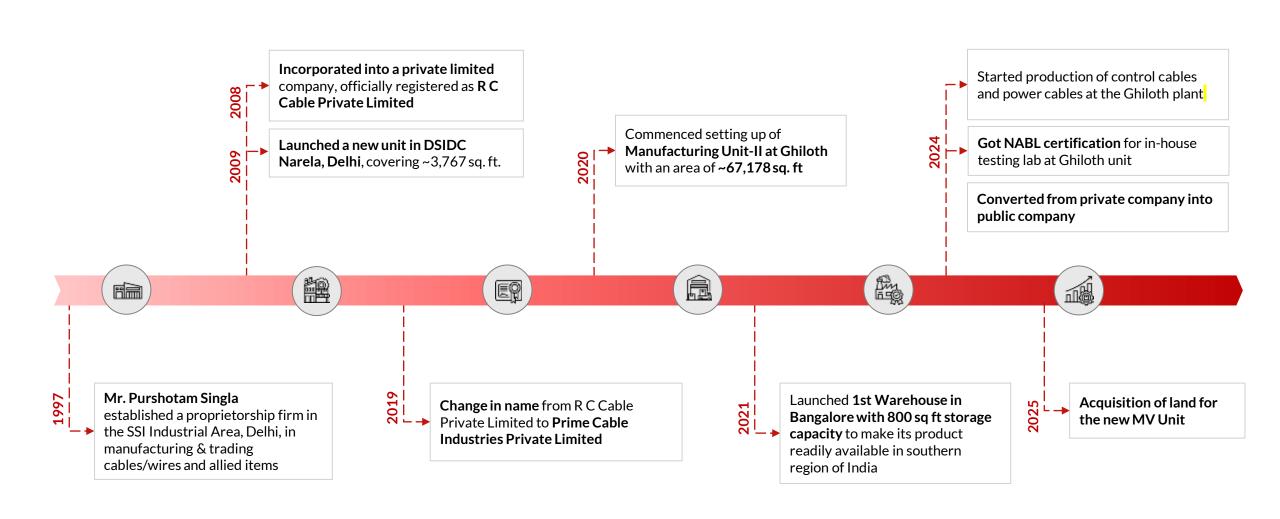
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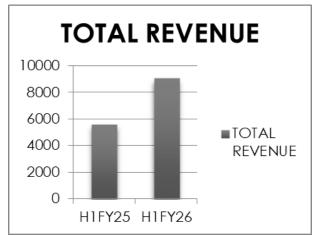


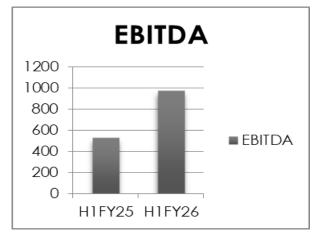
# Over 17 Years of Experience in the Manufacturing of Cables and Wires

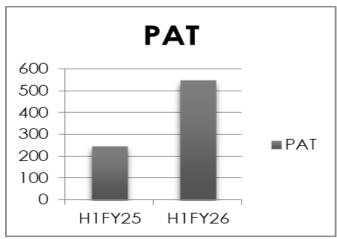




# **H1 Financial Highlights**







- · H1FY26 Total Revenue of ₹9070.51 Lacs; Up 61.86% YoY
- H1FY26 EBITDA of ₹972.29 Lacs; Up 84.44% YoY
- H1FY26 PAT at ₹547.93 Lacs; Up 122.94% YoY

~INR 90.71 Cr

Revenue from Operations In H1 FY26

27,000 Kms

Annual Production Capacity for Cables

~55%\*

Capacity Utilization for Cables in FY26 (\*Annualised Number)

15 states

Vendor Approvals across Product range ~INR **5.47** Cr

Profit after Tax In H1 FY26

10,000 Kms

Annual Production Capacity for Wires

~70%\*

Capacity Utilization for Wires in FY26 (\*Annualised Number)

INR 106 Crores

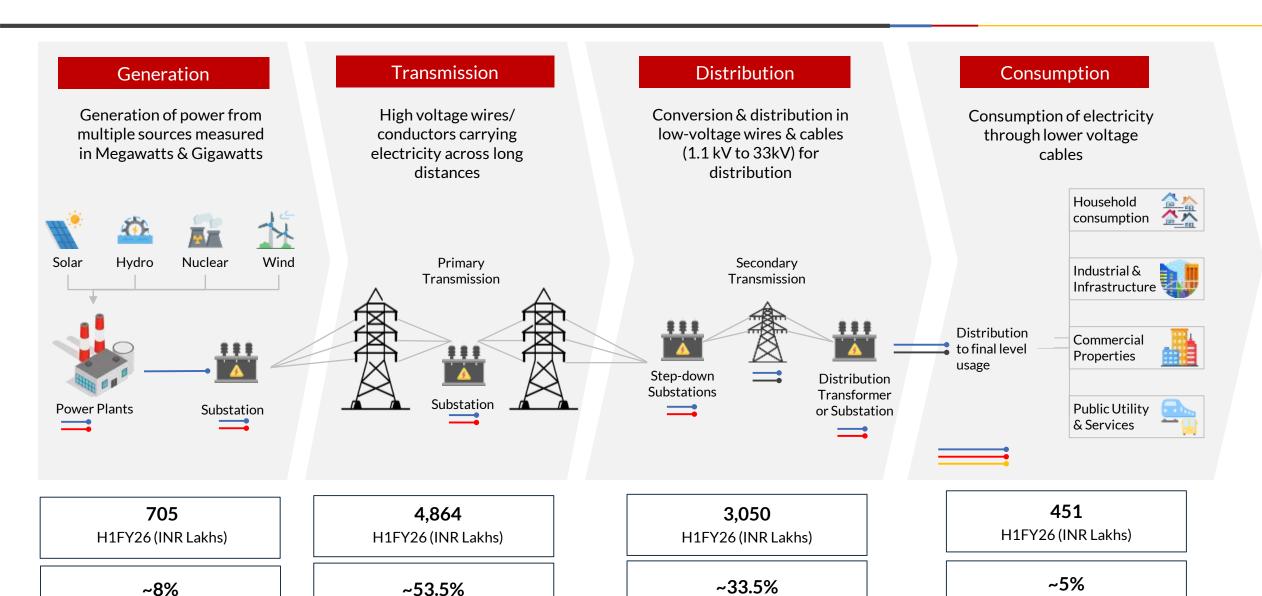
Pending Order Book



# Positioning Across India's Power Transmission & Distribution Ecosystem

% of Total Revenue

% of Total Revenue



% of Total Revenue

% of Total Revenue



# **Comprehensive Products Tailored for Diverse Industrial Demands**

#### Control Cables

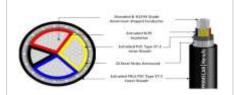


- Used in Electrical systems with multiple functionalities
- Systems that are providing monitor, control, regulation and measurement of technical devices and components
- Automated systems and Systems installed with multiple inputs & outputs

**4,290** H1FY26 (INR Lakhs)

**~47.3%** % of Total Revenue

#### Power cables

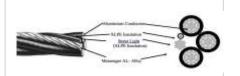


- Used for transmission of electrical power
- Can be installed as permanent wiring within buildings, buried in the ground, run overhead, or exposed
- Used in industries like power distribution, power stations, railways, etc. revolving around 1.1 KV range

**2,445** H1FY26 (INR Lakhs)

~27%
% of Total Revenue

#### **Aerial Bunch Cables**

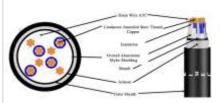


- Used for power distribution in tough terrains (hilly, forest, coastal) and congested urban areas with narrow lanes
- ABC is preferred for its easy installation, reduced space needs, and flexibility to reroute as urban plans change

**1,459** H1FY26 (INR Lakhs)

~16% % of Total Revenue

#### Instrumentation Cable

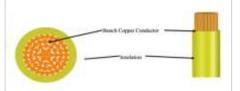


- Used to transmit analog signals like temperature, pressure, and flow
- Connects instruments to control systems for communication
- Used to carry signals for telephone, fax, TV, radio, and data transmission

109 H1FY26 (INR Lakhs)

~1.2% % of Total Revenue

# Housing/Building wires & Conductor



- Perfectly fine for use in both commercial as well as domestic buildings
- Used in conduits, switch boards, lighting and other electrical fittings
- Used in the Panels for heavy equipment and control panels of electric substations.

312

H1FY26 (INR Lakhs)

~3.5%

% of Total Revenue



% Share

59%

31%

7%

3%

100%

59%

20%

3%

5%

13%

100%

FY24

(₹ in Lakhs)

4,906

2,526

599

219

8,250

4863

1663

238

# **Revenue Segmentation Overview**

| Revenue Break-up                   | H1FY26         |             | FY2          | 25      | FY24         |         |  |
|------------------------------------|----------------|-------------|--------------|---------|--------------|---------|--|
|                                    | (₹ in Lakhs)   | % Share     | (₹ in Lakhs) | % Share | (₹ in Lakhs) | % Share |  |
| Break-up by Product                | s              |             |              |         |              |         |  |
| Control Cables                     | 4,290          | 47.3%       | 7,201        | 51%     | 4,883        | 59%     |  |
| Power Cables                       | 2,445          | 27%         | 4,580        | 32.5%   | 1,741        | 21%     |  |
| Aerial Bunch<br>Cables             | 1,459          | 16%         | 1,442        | 10%     | 701          | 8%      |  |
| Instrumentation Cables             | 109            | 1.2%        | 45           | <1%     | 51           | <1%     |  |
| Housing/Building wires & Conductor | 312            | 3.5%        | 637          | 5%      | 745          | 9%      |  |
| Others*                            | 455            | 5%          | 189          | 1%      | 129          | 2%      |  |
| Total Revenue from Operations      | 9,070          | 100%        | 14,094       | 100%    | 8,250        | 100%    |  |
| Break-up by Governr                | nent and Non G | overnmentCl | ients        |         |              |         |  |
| Government**                       | 4,854          | 53.5%       | 10,507       | 75%     | 6,138        | 74%     |  |
| Private Corporates                 | 4,216          | 46.5%       | 3,587        | 25%     | 2,112        | 26%     |  |
| Total Revenue from Operations      | 9,070          | 100%        | 14,094       | 100%    | 8,250        | 100%    |  |

| Government**  | 4,854 | 53.5% | 10,507 | 75%  | 6,138                      | 74%                  | Panel Builder                 | 287                    | 3%               | 565    | 4%   | 441   |  |
|---|-------|-------|--------|------|----------------------------|----------------------|-------------------------------|------------------------|------------------|--------|------|-------|--|
| Private Corporates  | 4,216 | 46.5% | 3,587  | 25%  | 2,112                      | 26%                  | Others**                      | 164                    | 2%               | 778    | 6%   | 1045  |  |
| Total Revenue<br>from Operations                              | 9,070 | 100%  | 14,094 | 100% | 8,250                      | 100%                 | Total Revenue from Operations | 9,070                  | 100%             | 14,094 | 100% | 8,250 |  |
| thers includes revenue from spare XLPE, PVC & wires and Scrap |       |       |        |      | *EPC Contractors sales maj | orly includes supply | to Govt. PSUs/ E              | Electricity Boards thr | ough Contractors |        |      |       |  |

Revenue Break-up

**EPC Contractors\*** 

Tenders

Others

Power

Transmission

Direct Sales

**Total Revenue** 

from Operations

**Break-up by Industry** 

Power Distribution

**Power Generation** 

Break-up by Mode of Sales

H1FY26

% Share

39%

57%

4%

0.02%

100%

53.5%

33.5%

8%

(₹ in Lakhs)

3,551

5,136

382

9,070

4,864

3,050

705

1

FY25

% Share

35%

58%

6%

1%

100%

37%

26%

27%

(₹ in Lakhs)

4,906

8,275

756

157

14,094

5.255

3,628

3,868

<sup>\*</sup>Othe

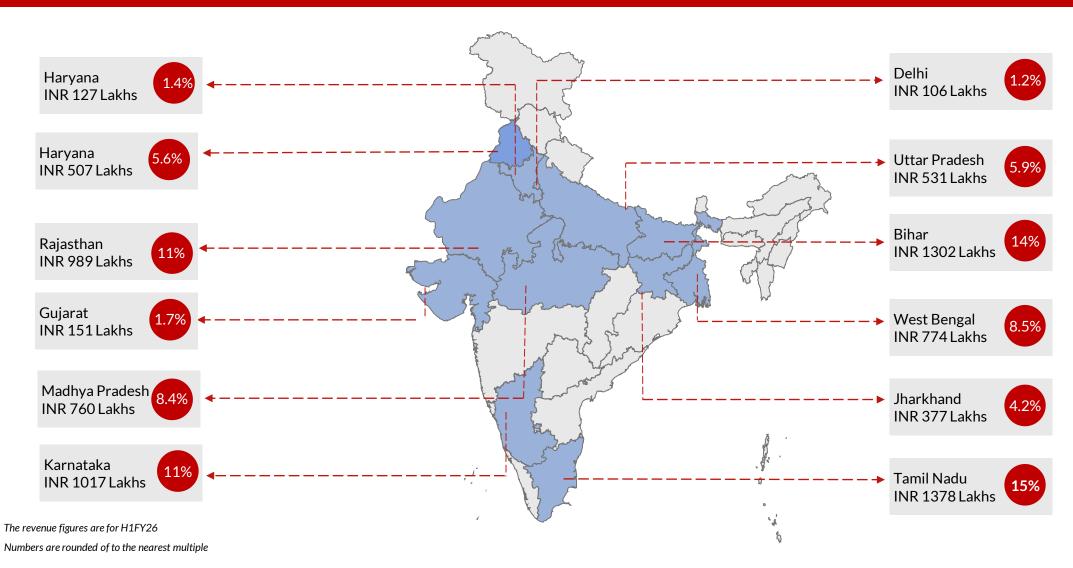
<sup>\*\*</sup>Revenue from Government also includes orders billed to EPC Partners working on behalf of the Government

<sup>\*\*</sup>Others include revenue from Steel, Mining, Real Estate and other Industry



# Strong PAN-India Presence with 88% Revenue From Top 11 States And Scope for Significant Expansion

Prime Cables' nation-wide presence ensures reliable supply, with ~88.3% of company's revenue is accounted from its top 12 states





# **Key Financial Metrics**

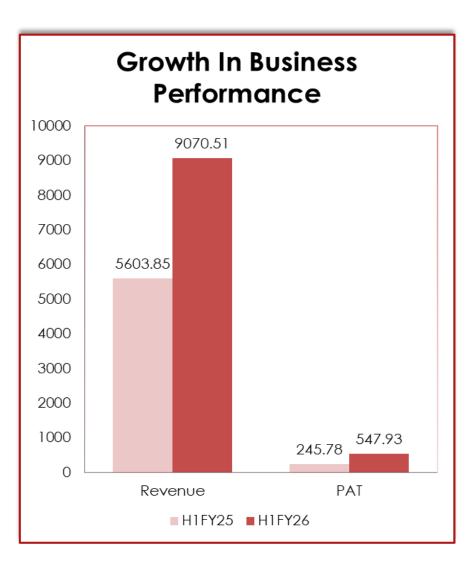
| Key Financial Performance | H1FY26  | H1FY25  | YOY%    |
|---------------------------|---------|---------|---------|
| TOTAL REVENUE             | 9070.51 | 5603.85 | 61.86%  |
| EBITDA                    | 972.29  | 527.16  | 84.44%  |
| EBITDA MARGIN (%)         | 10.72%  | 9.41%   | 131BP   |
| PAT                       | 547.93  | 245.78  | 122.94% |
| PAT MARGIN (%)            | 6.04%   | 4.38%   | 166 BP  |







# **Income Statement Overview**



|         |   | (All amounts in F | Rs. Lakhs, unless ot | herwise stated) |
|---------|---|-------------------|----------------------|-----------------|
| s No    | Particulars   | Half Yea          | Year Ended           |                 |
| 3. 140. | rai uculai s  | H1 FY26           | H1 FY25              | FY25            |
| I.      | Revenue from operations   | 9,070.51          | 5,603.85             | 14,097.72       |
| II.     | Other Income  | 6.29              | 1.13                 | 12.75           |
| III.    | Total Income ( I+II )   | 9,076.80          | 5,604.98             | 14,110.47       |
| IV.     | EXPENSES  |                   |                      |                 |
|         | Cost of Raw Material Consumed   | 7,986.80          | 5,466.27             | 12,792.13       |
|         | Changes in inventories of finished goods, work in progress and Stock-in-trade | (387.76)          | (860.28)             | (1,041.49)      |
|         | Employee Benefits Expenses  | 129.57            | 112.42               | 237.93          |
|         | Finance Cost  | 222.66            | 169.50               | 375.46          |
|         | Depreciation & Amortization of Expenses                                       | 66.67             | 40.75                | 90.76           |
|         | Other Expenses  | 363.54            | 338.70               | 645.90          |
|         | Total Expenses  | 8,381.49          | 5,267.37             | 13,100.68       |
|         |   |                   |                      |                 |
| V.      | Profit before Exceptional and Extraordinary Items and Tax (III-IV)            | 695.31            | 337.61               | 1,009.79        |
| VI.     | Add/(Less): Exceptional items   | -                 |                      | -               |
| VII.    | Profit before extraordinary items and tax (V+VI)                              | 695.31            | 337.61               | 1,009.79        |
| VIII.   | Add/(Less): Extraordinary items   | -                 |                      | -               |
| IX.     | Profit Before Tax (VII-VIII)  | 695.31            | 337.61               | 1,009.79        |
| X.      | Tax Expenses  | 147.38            | 91.83                | 274.34          |
|         | Profit After Tax from continuing operations                                   | 547.93            | 245.78               | 735.45          |
| XI.     | PAT   | 547.93            | 245.78               | 735.45          |
|         |   |                   |                      |                 |
|         | Paid up Equity Share Capital (In Nos.) (In Lakhs)                             | 183.24            | 6.24                 | 137.37          |
|         |   |                   |                      |                 |
| XVI.    | Earnings per equity share:  |                   |                      |                 |
|         | (1) Basic (Rs.) (EPS not annulised for Half Year Ended)                       | 2.99              | 39.36                | 5.35            |
|         | (2) Diluted (Rs.) (EPS not annulised for Half Year Ended)                     | 2.99              | 39.36                | 5.35            |



# **Balance Sheet Overview**

| ·   | Lakhs, unless othe |       |
|---|--------------------|-------|
| PARTICULARS                               | H1FY26             | FY25  |
| ASSETS:                                   |                    |       |
| Non-current assets                        |                    |       |
| Property, Plant & Equipments & Intangible |                    |       |
| (i) Tangible assets                       | 3,326              | 2,141 |
| (ii) Intangible assets                    | 0                  | (     |
| Other Non-Current Assets                  | 29                 | 16    |
| Current Assets                            |                    |       |
| Inventories                               | 3,195              | 2,762 |
| Trade Receivables                         | 4,118              | 3,867 |
| Cash & Cash Equivalents                   | 4,083              | 183   |
| Short-Term Loans and Advances             | 42                 | ę     |
| Other current Assets                      | 273                | 206   |
| TOTAL ASSETS                              | 15,068             | 9,185 |
| EQUITY & LIABILITIES :                    |                    |       |
| Shareholders Equity                       | 5,402              | 1,460 |
| Share Capital                             | 916                | 687   |
| Reserve & Surplus                         | 4,486              | 773   |
| Non-current liabilities :                 |                    |       |
| Long Term Borrowing                       | 1,331              | 1,415 |
| Deffered Tax Liabilities (Net)            | 46                 | 62    |
| Long Term Provision                       | 49                 | 64    |
| Current liabilities :                     |                    |       |
| Short Term Borrowings                     | 3,204              | 2,427 |
| Trade Payables                            | 3,069              | 3,267 |
| Other Current Liabilities                 | 1,629              | 333   |
| Short Term Provisions                     | 339                | 178   |
| TOTAL EQUITY & LIABILITIES                | 15,068             | 9,208 |





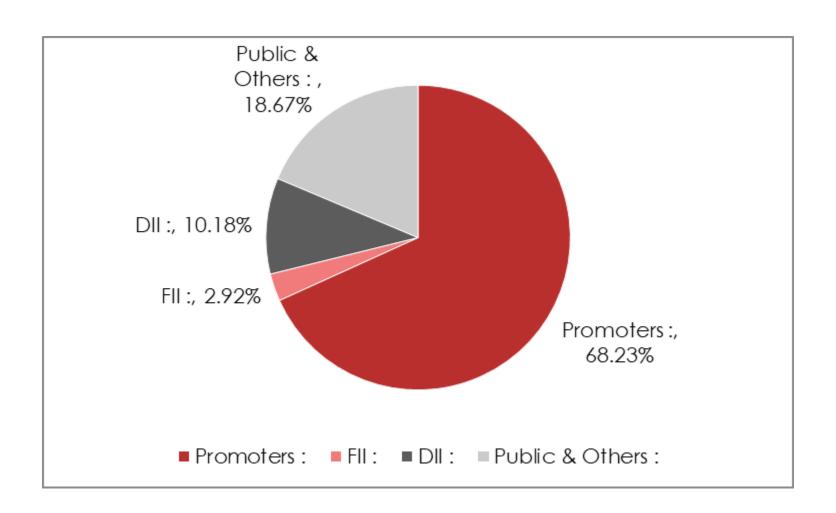
# **Cash Flow Overview**

| (All amounts in Rs. Lakhs, unless otherwise stated) |          |          |            |            |  |  |  |  |
|---|----------|----------|------------|------------|--|--|--|--|
| PARTICULARS   | H1F      | Y26      | FY25       |            |  |  |  |  |
| (A) CASH FLOW FROM OPERATING ACTIVITY:              |          |          |            |            |  |  |  |  |
| - Net Profit before Tax                             |          | 695.31   |            | 1,009.79   |  |  |  |  |
| - Add/(Less) : Previous year adjustment             | -        |          | 29.40      |            |  |  |  |  |
| - Add : Write off                                   | -        |          | 1.00       |            |  |  |  |  |
| - Add : Financial Charges                           | 210.31   |          | 353.65     |            |  |  |  |  |
| - Add : Provision for Gratutity                     | (18.46)  |          | 16.33      |            |  |  |  |  |
| - Add : Depreciation on Fixed Assets                | 66.67    |          | 90.76      |            |  |  |  |  |
| - Less: Gratutiy Paid                               | -        |          | (5.40)     |            |  |  |  |  |
| - Less : Interest Income                            | (6.29)   | 252.24   | (9.10)     | 476.63     |  |  |  |  |
| Operating Profit before Working Capital Changes     |          | 947.55   |            | 1,486.42   |  |  |  |  |
| Adjustments for:                                    |          |          |            |            |  |  |  |  |
| - (Increase)/Decrease in Inventories                | (432.99) |          |            |            |  |  |  |  |
| - (Increase)/Decrease in Trade Receivables          | (251.46) |          | (1,138.39) |            |  |  |  |  |
| - (Increase)/Decrease in Other Current Assets       | (67.53)  |          | (2,690.38) |            |  |  |  |  |
| - (Increase)/Decrease in Short Term Advances        | (9.96)   |          | (69.05)    |            |  |  |  |  |
| - Increase/(Decrease) in Long Term Provision        | 2.80     |          | (11.37)    |            |  |  |  |  |
| - (Increase)/Decrease in Other Non Current Assets   | (12.95)  |          | (6.35)     |            |  |  |  |  |
| - Increase/(Decrease) in Trade Payables             | (197.89) |          | 34.32      |            |  |  |  |  |
| - Increase/(Decrease) in Other Current Liabilities  | 1,295.43 |          | 2,700.85   |            |  |  |  |  |
| - Increase/(Decrease) in Short Term Provisions      | 160.72   |          | 151.98     |            |  |  |  |  |
| Cash generated from operations                      | 486.18   |          | (1,218.31) |            |  |  |  |  |
| Income Tax paid                                     | 163.51   | 322.66   | (76.04)    | (1,142.27) |  |  |  |  |
| Net Cash flow from Operating activities             |          | 1,270.21 |            | 344.15     |  |  |  |  |

| (All amounts in Rs. Lakhs, unless otherwise state |            |            |          |          |  |  |
|---|------------|------------|----------|----------|--|--|
| PARTICULARS                                       | H1FY26     |            | FY25     |          |  |  |
| (B) CASH FLOW FROM INVESTING ACTIVITIES:          |            |            |          |          |  |  |
| - Purchase of Fixed Assets                        | (1,251.90) |            | (512.53) |          |  |  |
| - Interest Income                                 | 6.29       |            | 9.10     |          |  |  |
| -Additions/(Deletions) In Fixed Deposit           | (118.89)   |            | (55.52)  |          |  |  |
|   |            | (1,364.51) |          | (558.94) |  |  |
| Net Cash flow from Investing activities           |            | (1,364.51) |          | (558.94) |  |  |
| (C )CASH FLOW FROM FINANCING ACTIVITIES           |            |            |          |          |  |  |
| - Payment of Interest                             | (210.31)   |            | (353.65) | ·        |  |  |
| - Increase/(Decrease) in Share Capital            | 229.37     |            | -        |          |  |  |
| - Increase/(Decrease) in Security Premium         | 3,164.09   |            | -        |          |  |  |
| - Increase/(Decrease) in Long Term Borrowings     | (84.40)    |            | 108.16   |          |  |  |
| - Increase/(Decrease) in Short Term Borrowings    | 776.56     | 3,875.31   | 462.59   | 217.09   |  |  |
| Net Cash flow from Financing activities           |            | 3,875.31   |          | 217.09   |  |  |
| Net Cash flow Generate during the Year            |            | 2,510.82   |          | 2.30     |  |  |
| Opening Balance of Cash & Cash Equivelent         |            | 22.72      |          | 20.42    |  |  |
| Closing Balance of Cash & Cash Equivelent         |            | 2,533.54   |          | 22.72    |  |  |



# **Shareholding Pattern As on 30.09.2025**













# **THANK YOU**

For Further details reach out to:

**\$\sqrt{91-92-66011996}** 

□ compliance@primecabindia.com











